

Section 1: Costs						
<b>Hospital Name</b>		Salem Health				
<b>Hospital System</b>		Salem Health Hospitals and Clinics				
<b>Reporting Period</b>		7/1/2016 - 6/30/2017				
<b>Contact Information</b>		Name of Person Completing This Form: Duy Nguyen		Title: Reimbursement Analyst		
		Phone Number: [REDACTED]		Email: [REDACTED]		
		Reviewed By: Reid Sund		Title: Controller		
<b>Please indicate what type of cost accounting system is being used for this reporting. (Check all that apply and explain.)</b>		<b>Cost accounting system</b>	<b>Cost to Charge Ratio</b>	<b>Other (explain)</b>		
		x	x			
<b>Community Benefit Categories</b>		<b>Column A</b>	<b>Column B</b>	<b>Column C</b>	<b>Column D</b>	<b>Column E</b>
<b>Row</b>	<b>Charity Care and Public Programs</b>	<b>Patient Visits</b>	<b>Total community benefit expense</b>	<b>Direct offsetting revenue</b>	<b>Net community benefit expense (B-C)</b>	
1	Charity care at cost	31,560	\$8,370,807	\$0	\$8,370,807	
Unreimbursed costs of public programs:						
2	Medicaid/Managed Medicaid Plans	153,759	\$168,057,490	\$129,011,833	\$39,045,657	
3	Medicare/Managed Medicare Plans	192,957	\$300,533,022	\$257,897,753	\$42,635,269	
4	Other public programs	10,254	\$9,924,616	\$7,205,724	\$2,718,892	
5	Charity Care and Public Programs Total (sum of lines 1 through 4)	388,530	\$486,885,935	\$394,115,311	\$92,770,625	
6	What percentage of Charity Care dollars granted represented a discount of 100% of charges?	46.6%				
	<b>Other Benefits</b>	<b>Encounters</b>	<b>Total community benefit expense</b>	<b>Direct offsetting revenue</b>	<b>Net community benefit expense (B-C)</b>	<b>Description of Activities</b>
7	Community health improvement services	123,123	\$2,623,573	\$59,865	\$2,563,708	
8	Research	n/a	\$234,061	\$0	\$234,061	
9	Health professions education	n/a	\$1,366,183	\$0	\$1,366,183	
10	Subsidized health services	n/a	\$26,413,691	\$15,408,458	\$11,005,233	
11	Cash and in-kind contributions to other community groups	n/a	\$1,021,494	\$0	\$1,021,494	
12	Community building activities	n/a	\$2,969,306	\$0	\$2,969,306	
13	Community benefit operations	n/a	\$110,685	\$0	\$110,685	
14	Other Benefits Totals (sum of lines 7 through 13)	123,123	\$34,738,993	\$15,468,323	\$19,270,670	
15	Community Benefits Totals (line 5 plus line 14)	511,653	\$521,624,928	\$409,583,634	\$112,041,295	